

LEASE. RENEW. BUY. DEVELOP. GROW.

Offerings

BASE SERVICES

- In-house demographics reports, leveraging 4 databases
- Competition reports
- Site reports
- Negotiation expertise on
 - Free rent
 - Tenant improvement allowance
 - Consistent rental rates
 - Exclusivity agreements
 - Plumbing requirements for dental, and more
- Connections with market
 - Banker
 - Insurance
 - Architect
 - Medical equipment and supply
 - Consultants

RENEWALS

- In-house lease review services
- Identify renewal options
- Create renewal options when they're absent from the lease
- Negotiate TI - yes, even for a renewal
- Protect against the landlord's ability to move your lease space
- Protect exclusivity language or negotiate it in
- Leverage up-to-date market knowledge to ensure rent rates are reasonable, ethical, and match lease language
- Relocation analysis

EXPANSIONS

- Find land
- Negotiate land purchases
- Find buildings for purchase
- Negotiate Asset Purchase Agreements
- Expanding in tandem (DSOs who may need 2+ offices opened at the same time in the same geographic area)
- Help identify success map and replicate it

